

WILLWORK INC. 23 Norfolk Ave. South Easton, MA 02375 Ph: 508 230-3170 Fax: 774 568-5364 Attn: Chris Butler cbutler@willworkinc.com

TABLE OF CONTENTS

WILLWORK, INC. EXHIBIT SERVICES

- Introduction Letter From Willwork, Inc. Exhibit Services
- General Information (Move In, Show Hours, and Move Out Information)
- Ordering Procedures & Helpful Hints: Discount Deadline: Friday, February 5, 2016
- Willwork Services Order Forms
 - Credit Card Authorization (ALL EXHIBITORS MUST COMPLETE THIS FORM)
 - Third Party Payment Agreement
 - Order Form Rental Exhibit & Brochure
 - Order Form Standard Booth Furnishings
 - Order Form Carpet
 - Order Form Special Signs
 - Order Form Labor
 - Order Form Accessible Storage
 - Material Handling Worksheet
 - Material Handling Rates and Shipping Instructions
 - Material Handling FAQs & Handling Hints
 - Marshalling Yard Info & Map
 - Advance Shipping Labels
 - Direct Shipping Labels
 - Order Form Order Recap and Confirmation
- Exhibitor Appointed Contractor Form Deadline for Submission: Friday, January 22, 2016

ANCILLARY SHOW SERVICES

- Mandalay Bay Exhibitor Services Brochure: <u>Discount Deadline</u>: Monday, February 1, 2016
- Food & Beverage
- Booth Cleaning
- Internet & Telephones
- Electrical
- Audio Visual
- Rigging/Hanging Signs
- Security
- Rentex Computer & A/V Order Form
- Alliance Tech Lead Retrieval Order Form

IMPORTANT INFORMATION ABOUT LABOR, MATERIAL HANDLING & SHIPPING

- Exhibitor Safety & Security
- Move-Out Information
- Limits of Liability
- **YRC Flyer** for air & ground shipments



WILLWORK INC. 23 Norfolk Ave. South Easton, MA 02375 Ph: 508 230-3170 Fax: 774 568-5364 Attn: Chris Butler cbutler@willworkinc.com

IBM INTERCONNECT 2016 Mandalay Bay Las Vegas, NV February 21 - 25

INTRODUCTION

Dear Exhibitor:

Our team at Willwork, Inc. Exhibit & Event Services is pleased to have been chosen by IBM to serve as your Official Service Contractor.

We have enclosed the necessary show services order forms to assist in your show planning. In order to guarantee the availability of the desired items, we encourage you to order early.

To qualify for discount prices, full payment must be included with your order and received by **Friday**, **February 5**, **2016** or as otherwise indicated. Orders without payment will be processed at the "Standard Price" as listed on the enclosed forms.

Willwork order forms can be submitted via email or fax to:

Attention: Chris Butler

cbutler@willworkinc.com

Fax: 774 568-5364

A Credit Card must be on file to ensure payment for your order. No Goods or services will be rendered without a credit card accompanying this order. Your preferred method of payment will be used, if other than the credit card on file, to complete this order at the close of the show. Please visit the Willwork Service Desk to finalize your invoice. No adjustments will be made after the close of the show.

If you need assistance or additional information, please contact our Exhibitor Services Department at: 508 230-3170.

Thank you and we look forward to working with you.

Sincerely,

Exhibitor Service Department Willwork, Inc. Exhibit Service